

Michael Levine

CXO Partners - Operating Partner; Finance & Operations



CONTACT DETAILS

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RELEVANT EXPERIENCE

Michael Levine is an Operating Partner in CXO Partners' Finance and Operations practice. He serves as a thought leader and mentor to executives at growth-focused companies ranging in size from high-growth start-ups to global \$1B+ firms including both public and private entities. As a C-suite executive, Michael has a unique combination of Finance, Technology, Cybersecurity, Business Operations, and Sales Leadership experience.

Michael works with executive leadership to ensure that initiatives are progressing toward successful completion, including, transparent management operating systems, plans, budgets, timely accountability analysis, and prompt corrective action while improving cybersecurity posture and alignment with business goals.

During his distinguished career, his key roles and accomplishments include **CFO** for **Advantage Talent, Datasee.AI, Sercomm,** and **World Auto Group.**

His Board of Advisors memberships include **sonKsuru, Inc.**, a Quantum Proof Cybersecurity firm; **Blockchain Chamber of Commerce; ABLELIFE;** and **Datasee.AI.**

Michael is also a member of the **Forbes Technology Council.** He has served in executive roles with **BDO USA, Robert Half Management Resources, Thomson Reuters, Oracle, Warren Averett** and **BellSouth.** He began his career with **Deloitte.**

EDUCATION & CERTIFICATIONS

BBA in Accounting from **Emory University**
CPA (Certified Public Accountant)
CISM (Certified Information Security Manager)
CRISC (Certified in Risk and Information Systems Control)
CompTIA Security+
AWS CCP (Certified Cloud Practitioner) and
CBE (Certified Blockchain Expert)

PERSONAL STATEMENT

Senior Management teams, Boards, and Investors most frequently call on me to engage in the strategic planning and implementation of growth and value creation initiatives, including Transformational Growth and Profit Acceleration, Obtaining Equity and Debt Capital, Turnarounds and Restructurings, Financial Analysis, and Deciphering Complex Business Models, and Cybersecurity Posture Improvement.

My approach facilitates trust among executive leadership as I oversee and collaborate with Information Technology, Sales and Marketing, Human Resources, and Operations.

PRACTICE FOCUS

FINANCE & ACCOUNTING

- Audit Preparation
- Board Reporting and Communications
- Cash Management
- Financial Reporting
- Financial Period Close

FINANCIAL STRATEGY

- Business Planning
- Capital Requirements
- Debt Management & Refinance
- Equity Financing
- Financial Forecast
- Financial Modeling
- Raising Capital
- Turnarounds and Restructurings

OPERATIONS

- Process Improvement
- Business Performance & Cash Flow Management
- Partner/Vendor Management
- Contracts/Contract Negotiations
- Organizational Structure
- Management Reporting/KPIs
- International Operations

SECTOR EXPERIENCE

COMMERCIAL PRODUCTS & SERVICES

- Accounting, Audit & Tax
- Building Products
- Distributors & Wholesalers
- Education & Training Services
- Professional Services

IT SERVICES, SOFTWARE & HARDWARE

- SaaS
- Artificial Intelligence, Machine Learning and Robotic Process Automation
- Application Software
- Automation/Workflow Software
- IT Consulting & Outsourcing
- Operating System Software
- Security
- Software Development Applications

MEDIA

- Broadcast Media

FINANCIAL SERVICES

- Private Equity
- Venture Capital