

Mark Livingston

Operating Partner



mark.livingston@cxo.partners

RELEVANT EXPERIENCE

Mark Livingston is a seasoned financial executive and CPA with over three decades of extensive experience in high-level financial roles, including **interim and fractional CFO** positions.

Mark specializes in driving business profitability and sustainable growth through strategic financial leadership and robust business coaching.

Mark's career is distinguished by his deep involvement in strategic planning, mergers and acquisitions, and capital-raising initiatives across a variety of industries, including energy, manufacturing, financial services, and telecommunications.

During his career, he has served in key executive roles, including at **Quanex Building Products** and **Omega Protein Corporation**. At Quanex, Mark was instrumental in removing silos and consolidating all finance/accounting functions. Additionally, Mark played a key finance role in executing a \$92 million acquisition and leading immediate integration into the existing finance structure.

He's also served in executive roles at **ION Geophysical**; **Symetra Financial**, where he was **Chief Auditor**; **Qwest Communications**, where he served as **Director of Internal Audit**; **PwC**, **Global Marine**, and **Trammel Crow Company**.

Mark began his career with **Arthur Andersen**.

EDUCATION AND CERTIFICATIONS

University of Texas at Austin, Bachelor of Business Administration in Accounting
Certified CPA, Texas

PERSONAL STATEMENT

I'm a firm believer in the power of teamwork and leadership. I believe I've cultivated that sensibility by successfully leading diverse and geographically dispersed teams across many different industries.

The teams I lead can foster environments of collaboration and continuous improvement. My strategic focus for clients is complemented by a hands-on approach to corporate finance, operational accounting, and compliance, ensuring all financial systems support business objectives effectively.

PRACTICE FOCUS

FINANCE

- M&A, Divestiture, Joint Ventures
- Financial Modeling/Strategic Business Plan
- Turnaround & Restructurings
- Accounting Systems Integration
- Accounting, Internal Controls, Reporting
- Debt & Equity Financing
- Treasury & Cash Management
- Board of Directors
- Valuation

OPERATIONS

- International Expansion
- Process Improvement
- Turnaround & Restructuring
- Business Performance & Cash Flow
- Partner/Vendor Management
- Organizational Structure

SECTOR EXPERIENCE

COMMERCIAL SERVICES

- Building Products
- Distributors / Wholesalers
- Professional Services

CONSUMER NON-DURABLES

- Food Products

ENERGY

- Energy Production
- Oil & Gas Equipment

FINANCIAL SERVICES

- Insurance
- Private Equity

INFORMATION TECHNOLOGY

- Cable Service Providers
- IT Services
- Telecommunications

TECHNOLOGY

- Software/SaaS
- Tech-Enabled Businesses