

Mark Livingston

Operating Partner



mark.livingston@cxo.partners

RELEVANT EXPERIENCE

Mark Livingston is a seasoned financial executive and CPA with over three decades of extensive experience in high-level financial roles, including **interim and fractional CFO** positions. Currently serves as fractional CFO for a Home Health Services company.

Mark specializes in driving business profitability and sustainable growth through strategic financial leadership and robust business coaching.

Mark's career is distinguished by his deep involvement in strategic planning, mergers and acquisitions, and capital-raising initiatives across a variety of industries, including healthcare, manufacturing, energy, financial services, and telecommunications.

Mark currently serves as fractional CFO for a Home Health Services company. Mark has experience supporting Private Equity-Owned Portfolio Companies.

During his career, he has served in key executive roles, including at **Quanex Building Products** (\$1B rev) and **Omega Protein Corporation** (\$400M rev). At Quanex, Mark was instrumental in removing silos and consolidating all finance/accounting functions. Additionally, Mark played a key finance role in executing a \$92 million acquisition and leading immediate integration into the existing finance structure.

He's also served in executive roles at **ION Geophysical**; **Symetra Financial**, where he was **Chief Auditor**; **Qwest Communications**, where he served as **Director of Internal Audit**; **PwC**, **Global Marine**, and **Trammel Crow Company**.

Mark began his career with **Arthur Andersen**.

EDUCATION AND CERTIFICATIONS

University of Texas at Austin, Bachelor of Business Administration in Accounting
Certified CPA, Texas

PERSONAL STATEMENT

I'm a firm believer in the power of teamwork and leadership. I believe I've cultivated that sensibility by successfully leading diverse and geographically dispersed teams across many different industries.

The teams I lead can foster environments of collaboration and continuous improvement. My strategic focus for clients is complemented by a hands-on approach to corporate finance, operational accounting, and compliance, ensuring all financial systems support business objectives effectively.

PRACTICE FOCUS

FINANCE

- M&A, Divestiture, Joint Ventures
- Financial Modeling/Strategic Business Plan
- Support for Private Equity Portfolio Companies
- Turnaround & Restructurings
- Accounting Systems Integration
- Accounting, Internal Controls, Reporting
- Debt & Equity Financing
- Treasury & Cash Management
- Board of Directors support
- Valuation

OPERATIONS

- International Expansion
- Process Improvement
- Turnaround & Restructuring
- Business Performance & Cash Flow
- Partner/Vendor Management
- Organizational Structure

SECTOR EXPERIENCE

HEALTHCARE

- Home Health Services

MANUFACTURING

- Building Products
- Food & Feed Production
- Contract Electronic Mfg
- Distributors / Wholesalers

REAL ESTATE

- Property Development
- Property Management

ENERGY

- Energy Service Companies
- Oil & Gas Equipment

FINANCIAL SERVICES

- Life Insurance
- Annuities
- Private Equity

TECHNOLOGY

- Cable Service Providers
- Telecommunications
- Software/SaaS
- Tech-Enabled Businesses