



# CHRIS GWIAZDA

CXO PARTNERS - OPERATING PARTNER



## RELEVANT EXPERIENCE

Chris Gwiazda is a seasoned finance executive and trusted business advisor, bringing nearly 30 years of experience in driving growth, operational improvement, and business turnarounds across media, technology, and professional services sectors. His expertise spans both Fortune 100 companies and private enterprises, positioning him as a proven leader in supporting middle-market companies on full-time, interim, and fractional CFO engagements.

Over his career, Chris has successfully guided more than a dozen companies through transformative milestones, including raising over \$30 million in equity, facilitating three successful exits, and executing two strategic acquisitions. His ability to balance financial precision with strategic foresight has consistently delivered measurable results.

He has served as **CFO** for **Overwatch**, **Charleston Battery**, **Generate**, **Tongal**, and **A. Smith & Company**.

In his most recent role, Chris served as interim CFO for a leading data center services company, overseeing a period of exceptional growth. Under his leadership, the company achieved a tripling of revenue within a year, turned profitable, and secured a \$7.5M debt facility to support future expansion.

Chris's career began at **KPMG**, where he earned his CPA certification and provided audit services to financial services clients. Later, he served as **VP of Financial Planning & Analysis** at **Time Warner's HBO division**, partnering on key initiatives amidst a period of 100% revenue growth. There, he played an integral role in managing satellite affiliate revenue, original programming investments, and syndication sales.

Chris received his BA from **Columbia University**, his MBA, Finance & Accounting, from **NYU's Stern School of Business**, and his JD from **Rutgers University School of Law**.

## PERSONAL STATEMENT

I am dedicated to helping middle-market companies succeed by providing the financial tools, insights, and strategies they need to thrive. I bring a hands-on approach that delivers measurable results at every stage of business development.

When I engage with clients, I make it a priority to deeply understand their unique challenges and goals. I quickly identify opportunities to streamline operations, optimize financial performance, and unlock sustainable growth. Whether partnering with founders, CEOs, or boards, my goal is to be more than a finance expert—I aim to be a trusted partner who works collaboratively to build transparency and confidence throughout the organization.

## PRACTICE FOCUS

### Finance & Accounting

- Accounting Systems
- Comprehensive Audit Preparation
- Board and Audit Committee management
- Optimizing Cash Management
- Detailed Financial Reporting
- GAAP Accounting compliance
- Establishing strong Internal Controls
- Efficient Month-End Close Processes
- Business Integration

### Financial Strategy

- Business Planning for Startups
- Capital Requirements
- Debt & Equity Financing
- Financial Forecasting & Modeling
- Raising Capital

### Management Reporting

- Board Governance and Development
- Formulating and evaluating KPIs

### Restructuring & Turnaround

- Liquidity & Creditor Management
- Strategic Assessment
- Performance Improvement
- Interim Leadership

## SECTOR EXPERIENCE

### Business Services

- BPO/Outsource Services
- Consulting Services

### Finance

- Accounting & Finance
- Commercial & Institutional Banking
- Regulatory Tax
- Commercial Property Insurance

### Media, Sports & Entertainment

- Affiliates
- Broadcast Television
- Original Programming
- Professional Sports Clubs & Teams
- Subscription-Based Content

### Software & Technology

- Custom Application Software
- Automation/Workflow Software
- Business/Productivity Software
- SaaS

## EDUCATION

**MBA, Finance & Accounting**, NYU Stern School of Business

**JD**, Rutgers University School of Law  
**BA**, Columbia University