



TIM TSOUCHLOS

OPERATING PARTNER



RELEVANT EXPERIENCE

Tim Tsouchlos is a global supply chain executive, strategy and operations expert who has been leading high-impact initiatives throughout his 20-plus-year career. Tim transforms supply chain teams and capabilities from a functional cost center to a value-creating growth engine.

Tim draws on decades of leadership across procurement, customer service, and P&Ls. Among his career highlights, he has:

- Orchestrated multi-tier supply planning for 50+ product launches with **Apple, Motorola, HP, Dell, Cisco, and Lenovo**, managing \$1B+ in materials while coordinating demand planning, ECN control, and critical timing requirements to achieve on-time, on-budget delivery
- Run Global Indirect Procurement Systems Implementations (Coupa / Ariba / Esker) across 25 countries, 65 sites, 7000 users, \$1.5B spend, on schedule and exceeding ROI metrics, delivering 7% overall savings annually through over 2500 global sourcing projects.
- Established the implementation of Strategic Supplier frameworks across 4000 suppliers and \$3.5B direct material spend
- Led SAP implementations, with ownership of PP and SD configuration decisions, including build to forecast and order promising, and
- Drove Inventory reduction initiatives, improving FG turns by as much as 50%.

Tim's career began with **Molex**, a global manufacturer and supplier of electronic, electrical, and fiber optic connectivity systems. He served as **Vice President of Procurement**, Supplier Relationship Management (SRM). He also was Vice President of Sales, Personal Devices and held leadership positions in Business Development and Customer Service Operations.



PERSONAL STATEMENT

I help manufacturers and their teams build supply chains that unlock new capabilities, including supporting sales growth, shortening decision cycles, and keeping products flowing when competitors face disruptions. Drawing on decades of leadership across procurement, customer service, and P&L management, I partner with organizations to deliver solutions that reduce risk, improve margins, and drive sustainable growth.

PRACTICE FOCUS

Supply Chain Leadership

- Fractional and Interim Executive Support
- Role and Responsibilities review
- Growth-aligned metric implementation
- Business process review and best practices
- Spend and savings forecast

Risk & Cost Management

- Total Cost of Ownership (TCO) focus
- Price and cost breakdowns
- Supplier risk analysis
- Inventory reduction roadmap

Reshoring and Localization

- TCO analysis for critical spend
- Impact mitigation plan
- Supplier engagement plan
- Product Transfer Management

Technology Implementation

- Procure-tech gap prioritization
- Implementation plan
- Project justification, timeline, ROI levers
- Project leadership

SECTOR EXPERIENCE

Industrial Manufacturing

- Aerospace & Defense
- Automotive Manufacturing
- Machinery & Equipment Production
- Industrial Robotics & Automation

Consumer Electronics

- Smartphones & Mobile Devices
- Wearables
- Home Entertainment Systems
- Smart Home Devices

Software & Technology

- AI & Machine Learning
- Cloud Computing & Infrastructure
- Cybersecurity Solutions
- SaaS (Software as a Service) Platforms
- Semiconductor & Hardware Manufacturing

EDUCATION

University of Texas

MBA; Summa Cum Laude;
Kozmetzky Award Recipient

Purdue University

B.S. in Aeronautical Engineering