

JEFF MORIARTY

OPERATING PARTNER

RELEVANT EXPERIENCE

Jeff Moriarty is an Operating Partner in CXO Partners' Growth & Execution practice, where he specializes in strategy reboots.

Jeff has led businesses that deliver critical operational and financial software solutions to more than 4,000 banks and credit unions. Additionally, Jeff has spearheaded growth and execution strategies for a $1B+ revenue financial services software division and directed the global redesign and relaunch of an enterprise-wide product innovation program for $3B+ revenue company.

Jeff has held pivotal executive positions at some of the world's most prominent financial technology firms. At **Fiserv**, he served in executive roles in core account processing, enterprise payments, and other critical client solutions. He was notably responsible for driving the roadmap and delivery across the Financial Solutions Group's enterprise performance management, enterprise content management, and CRM businesses.

Prior to this, Jeff held successive executive roles at **Equifax,** spanning business strategy, product innovation, initiative management, and global sourcing. He led complex, cross-functional programs spanning new product development; enterprise execution; financial management; M&A due diligence and integration; and risk, compliance, and governance, driving cross-functional partnerships to ensure successful outcomes.

He began his career with **PwC** and **KPMG**, where he focused on large-scale finance and operational system/process transformation.

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PROVEN OPERATORS

PERSONAL STATEMENT

As a business operator, I help clients scale complex, regulated platforms and business processes, rebuild go-to-market engines, launch products, and integrate acquisitions and strategic partnerships, especially in the financial services and fintech industries.

For over 20 years, I've linked strategy to execution by leading business and digital transformations that expand margins and accelerate growth, including product innovation via generative and agentic AI.

As a Product Leader and General Manager, I excel at aligning companies' product, technology, operations, finance, and risk considerations to drive strategic transformation across multi-business portfolios.

PRACTICE FOCUS

Growth & Execution

- Growth & AI Strategy Alignment
- Product Strategy, Innovation & Launch
- M&A Due Diligence, Deal Execution & Integration
- Strategic Partnerships
- Go-to-Market Strategy
- Business Transformation & Margin Expansion

EDUCATION

University of Georgia Terry College of Business
MBA, Corporate Finance & Marketing

University of Kansas
BA, Economics & Political Science

SECTOR EXPERIENCE

Financial Services & Fintech

- Retail Banking & Credit Unions
- Core Account Processing & Ancillary Banking Solutions
- Banking Software & SaaS
- Enterprise Payments
- Risk Management, Compliance & Fraud

Financial Data & Information Services

- Credit Reporting & Alternative Data
- Consumer & Marketing Data Solutions
- Data Analytics
- Identity, Fraud & Risk Analytics

Learn more about Jeff Moriarty | Email Jeff | Connect on LinkedIn